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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2012	AND ENDING_	12/31/2012
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Associated	Investment Services	, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	JESS: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
333 Main Street, Suite 300			
	(No. and Street)		
Green Bay	WI		54301-5159
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER William K. Curtis, President and Chief	SON TO CONTACT IN R Executive Officer	EGARD TO THIS I	REPORT (414) 283-2240 (Area Code – Telephone Number)
B. ACCO	UNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT who KPMG, LLP	ose opinion is contained in		
(11	ame – if individual, state last, fi	rsi, miaaie name)	
200 E Randolph Drive, Suite 5500	-	rsi, miaaie name)	60601-6436
200 E Randolph Drive, Suite 5500 (Address)			CURITIES AND EXCHANGE SOMMISSIC
200 E Randolph Drive, Suite 5500 (Address) CHECK ONE:	Chicago		
200 E Randolph Drive, Suite 5500 (Address)	Chicago		CURITIES AND EXCHANGE COMMISSION
200 E Randolph Drive, Suite 5500  (Address)  CHECK ONE:  Certified Public Accountant	Chicago (City)	() SEG	SURITIES AND EXCHANGE COMMISSION RECEIVED

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)



### OATH OR AFFIRMATION

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Associated Investment Services, Inc.  of December 31  , 20 12  , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:    Account   Account	I, William K. Curtis	, swear (or affirm) t	hat, to the best of
of December 31  20 12  are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:    Authorized		financial statement and supporting schedules pertaining to	
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:    Land	of December 31	20 12 are true and correct. I further swe	
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(I) An Oath or Affirmation.	_ `/	lamort	
(m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.			of the previous audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### FINANCIAL STATEMENTS AND SCHEDULES DECEMBER 31, 2012

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**KPMG LLP** 

Aon Center Suite 5500 200 E. Randolph Drive Chicago, IL 60601-6436

### Report of Independent Registered Public Accounting Firm

The Board of Directors
Associated Investment Services, Inc:

We have audited the accompanying financial statements of Associated Investment Services, Inc. (a wholly owned subsidiary of Associated Banc-Corp) (the Company), which comprise the statement of financial condition as of December 31, 2012, and the related statements of loss, changes in shareholder's equity, and cash flows for the year then ended, that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Associated Investment Services, Inc. as of December 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.



### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules 1, 2, and 3 is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedules 1, 2 and 3 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedules 1, 2, and 3 is fairly stated in all material respects in relation to the financial statements as a whole.



March 28, 2013

## STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2012

ASSETS	
Cash and cash equivalents	\$2,402,162
Securities owned:	
Marketable, at fair value	1,125,458
Not readily marketable, at estimated fair value	5,000
Deposit with clearing broker	100,000
Receivable from broker/dealers and clearing organization	750,878
Receivable from related parties	108,900
Fixed assets – less accumulated depreciation of \$328,668	932
Prepaid assets	254,378
Prepaid pension cost	2,183,250
Income tax receivable	1,562,746
Total assets	\$ 8,493,704
LIABILITIES AND STOCKHOLDER'S EQUITY	
Payable to clearing organization	\$ 4,023
Accrued personnel expense	1,085,468
Deferred tax liability, net	618,455
Other liabilities	21,396
Total liabilities	\$ 1,729,342
Stockholder's equity	
Common stock (No par value with a stated value of \$100 per share,	
authorized 1,000 shares, issued and outstanding 480 shares)	\$ 48,000
Surplus	2,599,841
Retained earnings	4,116,521
Total stockholder's equity	6,764,362
Total liabilities and stockholder's equity	\$ 8,493,704

## STATEMENT OF LOSS FOR THE YEAR ENDED DECEMBER 31, 2012

REVENUE:	
Commissions	\$ 7,178,802
Interest and dividends	4,542
Investment advisory fees	1,319,502
Annuity and insurance commission revenue from related party	7,076,844
Other revenues	2,099,521
Total revenue	17,679,211
EXPENSES:	
Personnel expense	12,854,331
Commissions and floor brokerage	575,483
Occupancy and equipment	2,028,445
Communications and data processing	266,909
Business development and advertising	365,239
Affiliate management and administrative fees	2,961,060
Other expenses	1,058,324
Total expenses	20,109,791
Loss before income tax benefit	(2,430,580)
Income tax benefit	(954,864)
Net loss	\$ (1,475,716)

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2012

	Comm	Common Stock		Retained		
	<b>Shares</b>	<u>Amount</u>	Surplus	<b>Earnings</b>	<u>Total</u>	
Balance, December 31, 2011	480	\$ 48,000	\$ 2,507,049	\$ 5,592,237	\$8,147,286	
Net loss				(1,475,716)	(1,475,716)	
Stock-based compensation expense,						
net			92,792		92,792	
Balance, December 31, 2012	480	\$ 48,000	\$ 2,599,841	\$ 4,116,521	\$6,764,362	

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES Net loss Adjustments to reconcile net loss to net cash used	\$ (1,475,716)
by operating activities:	1,068
Depreciation and amortization	-
Stock-based compensation expense, net	92,792
Changes in assets and liabilities:	0.4.650
Decrease in net receivable from broker/dealer and clearing organization	84,653
Net increase in securities	(116)
Decrease in receivable from related parties	91,418
Increase in prepaid assets	(19,415)
Increase in prepaid pension cost	(1,041,000)
Decrease in payable to clearing organization	(746)
Increase in accrued personnel expense	122,627
Increase in other liabilities	13,297
Increase in income tax receivable	(1,192,126)
Decrease in income tax payable	(131,034)
Increase in deferred tax liability	281,128
Net cash used by operating activities	(3,173,170)
Net decrease in cash and cash equivalents	(3,173,170)
Cash and cash equivalents at beginning of year	5,575,332
Cash and cash equivalents at end of year	\$2,402,162
Supplemental disclosures of cash flow information:	
Cash paid during the year for income taxes	\$ 87,168

### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements have been prepared in conformity with U.S. generally accepted accounting principles. Significant accounting and reporting policies follow.

### Principal Business Activity

Associated Investment Services, Inc. (the "Company"), a wholly owned subsidiary of Associated Banc-Corp (the "Parent"), is a registered broker and dealer in securities under the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Authority ("FINRA") and the Chicago Stock Exchange.

The Company acts as an introducing broker, clears all transactions on a fully disclosed basis with a clearing broker or dealer, and transmits all customer funds and securities to the clearing broker or dealer. Although the Company does not carry customer funds or securities, on occasion it does receive checks made payable to itself, which the Company deposits into its clearing broker account or dealer bank account with an affiliate. Therefore, the Company does not meet all the requirements as set forth in the exemptive provisions of SEC Rule 15c3-3 under paragraph (k)(2)(ii), and must comply with the Determination of Reserve Requirements Pursuant to SEC Rule 15c3-3.

### **Revenue Recognition**

Commissions and related clearing expenses for mutual funds, investment securities, and annuities are recorded on a trade-date basis. Commissions for insurance products are recognized upon insurance company approval of the transaction and when the cash is received.

Customers invested in a managed product will incur a quarterly management fee. We receive those fees quarterly and recognize it as revenue on a pro-rata basis over the following three months.

### Cash and Cash Equivalents

The Company considers cash and interest bearing deposits with other financial institutions to be cash and cash equivalents.

Cash of \$1,850,000 has been segregated at Associated Bank, National Association in a special reserve bank account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission.

### Securities Owned

Marketable securities are reported at fair value. Unrealized gains or losses are included in other revenues in the Statement of Loss.

#### **Fixed Assets**

Furniture, equipment, software and leasehold improvements are stated at cost less accumulated depreciation and amortization. Furniture, equipment and software are being depreciated on a straight-line basis over the estimated useful lives of the assets of 3 to 15 years. Leasehold improvements are amortized on a straight-line basis over the lesser of the estimated useful life of the improvement or the term of the lease. Maintenance and repair costs are charged to expense as incurred.

#### **Income Taxes**

The Company is included in the consolidated federal income tax return filed by the Parent. Federal and state income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax calculated is remitted to the Parent.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using currently enacted tax rates. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

### Use of Estimates in Preparation of Financial Statements

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

### **Stock-Based Compensation**

The Company recognizes compensation expense for the fair value of stock grants on a straight-line basis over the vesting period of the grants. Compensation expense recognized is included in personnel expense in the Statement of Loss. See Note 9 for additional information on stock-based compensation.

### NOTE 2 RECEIVABLE FROM AND PAYABLE TO BROKER/DEALERS AND CLEARING ORGANIZATION

At December 31, 2012, amounts receivable from and payable to broker/dealers and clearing organizations consist of fees and commissions receivable, and the related charges of customer transactions cleared through another broker/dealer on a fully disclosed basis.

### NOTE 3 INCOME TAXES

Income tax benefit for the year ended December 31, 2012 consists of the following:

Current:	
Federal	\$ (1,138,434)
State	(97,558)
Total current	(1,235,992)
Deferred:	
Federal	371,189
State	(90,061)
Total deferred	281,128
Income tax benefit	\$ (954,864)

Deferred income taxes are provided for the temporary differences between the financial reporting basis and tax basis of the Company's assets and liabilities. The major differences that give rise to the deferred tax assets and liabilities at December 31, 2012 are as follows:

Gross Deferred Tax Assets:	
Fixed assets	\$ 13,293
State income taxes	225,526
Deferred compensation	138,382
Total gross deferred tax assets	377,201
Gross Deferred Tax Liabilities:	
Prepaid expenses	(59,392)
Deferred pension cost	(936,264)
Total gross deferred tax liabilities	(995,656)
Deferred tax liability, net	\$ (618,455)

The net deferred tax liability of \$618,455 consists of a net Federal deferred tax liability of \$726,709 and a net State deferred tax asset of \$108,254.

The effective tax rate differs from the statutory federal tax rate. The major reasons for this difference in 2012 are as follows:

Federal income tax rate at statutory rate	35.0%
Increases resulting from:	
State income taxes (net of federal income taxes)	5.0%
Non-deductible meals and entertainment expenses	(0.7)%
Effective income tax rate	39.3%

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets at December 31, 2012 is dependent upon the Company's ability to generate future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and, if necessary, tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deferred tax assets at December 31, 2012. No valuation allowance has been recorded at December 31, 2012.

It is the Company's policy to provide for uncertain tax positions and the related interest and penalties based upon management's assessment of whether a tax benefit is more likely than not to be sustained upon examination by tax authorities. Any such interest and penalties related to unrecognized tax benefits is recognized in income tax expense. No accrued tax interest or penalties have been recognized by the Company during 2012 or at December 31, 2012.

The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company's federal income tax returns are open and subject to examination from the 2011 tax return year and forward, while the Company's various state income tax returns are generally open and subject to examination from the 2006 and later tax return years based on individual state statutes of limitation.

#### NOTE 4 EMPLOYEE BENEFITS

Substantially all full-time employees of the Company are covered under the noncontributory defined benefit plan ("Benefit Plan") of the Parent. Under the Benefit Plan, the Company is allocated a portion of the Benefit Plan expense and contributions to the Benefit Plan based on employees level of compensation, and the pension obligation is recognized by the Bank. The Company's share of pension Benefit Plan expense and contributions to the Benefit Plan was approximately \$159,000 and \$1.2 million, respectively, in 2012.

Substantially all full-time employees of the Company are covered under the 401(k) and Employee Stock Ownership Plan (Savings Plan) of the Parent, and employees may make pre-tax contributions up to certain IRS dollar limits. Total expense related to the Company's contributions to the Savings Plan was approximately \$367,000 in 2012.

### NOTE 5 COMMITMENTS AND CONTINGENT LIABILITIES

The Company leases office space from its Parent and various entities owned by its Parent under operating lease arrangements that are cancelable under mutual agreement. Lease payments are determined annually based upon base rents, other operating costs and head count of employees. Rent expense, included in occupancy and equipment on the Statement of Loss, for all related-party operating leases, totaled approximately \$2.0 million in 2012. There are no long-term lease obligations.

In the ordinary course of business, the Company may be named as defendant in or be a party to various pending and threatened legal proceedings. Because the Company cannot state with certainty the range of possible outcomes or plaintiffs' ultimate damage claims, management cannot estimate the timing or specific possible loss or range of loss that may result from these proceedings. Management believes, based upon current knowledge, that liabilities arising out of any such current proceedings will not have a material adverse effect on the financial position, results of operations or liquidity of the Company.

### NOTE 6 RELATED-PARTY TRANSACTIONS

Pension and profit-sharing plan expense allocations are discussed in Note 4.

Terms of leases (including rent expense) with the Parent and various entities owned by the Parent are discussed in Note 5.

The Company paid affiliate management and administrative fees of approximately \$3.0 million in 2012 to Associated Bank, National Association (the "Bank"), which is a wholly owned subsidiary of the Parent.

As discussed in Note 1, the Company is included in the consolidated federal income tax return filed by the Parent. Federal and state income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax calculated is remitted to the Parent. The Company paid approximately \$87,000 in 2012 to the Parent for income taxes.

A revenue sharing arrangement exists between the Company and Associated Financial Group, LLC ("AFG"), a wholly owned subsidiary of the Bank. The arrangement was established to account for and allocate revenue with respect to the sale of annuity and insurance products that are distributed by dual employees of the Company and AFG. Shared revenue related to annuity and insurance product

sales for 2012 totaled \$7.1 million. Of this amount, approximately \$109,000 was a receivable from AFG at December 31, 2012.

A revenue sharing arrangement exists between the Company and Associated Trust Company, National Association, which is a wholly owned subsidiary of the Bank, to allocate asset based revenues received from Goldman Sachs. The revenue for the Company is calculated based upon the value of the assets of the Company invested with Goldman Sachs. Shared revenue for 2012 totaled approximately \$3,000.

The Company maintained a balance of approximately \$2.4 million of cash and cash equivalents at the Bank at December 31, 2012.

### NOTE 7 OFF-BALANCE SHEET AND CONCENTRATION OF CREDIT

The Securities Investor Protection Corporation ("SIPC") insures cash and securities up to \$500,000 (although coverage of cash is limited to \$250,000). Amounts in excess of SIPC insured limits were approximately \$625,000 at December 31, 2012.

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance sheet risk in the event the customer or other broker is unable to fulfill its contractual obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

The Company's customer securities activities are transacted on either a cash or margin basis. In margin transactions, the Company, through a clearing broker/dealer, extends credit to its customers, subject to various regulatory and internal margin requirements, collateralized by cash and securities in the customers' accounts. In connection with these activities, the clearing broker/dealer executes and clears customer transactions involving the sale of securities not yet purchased, substantially all of which are transacted on a margin basis subject to individual exchange risk in the event margin requirements are not sufficient to fully cover losses that customers may incur. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices to fulfill the customer's obligations. The clearing broker/dealer, seeks to control the risks associated with the Company's customer activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The clearing broker/dealer monitors the Company's customers' required margin levels daily and, pursuant to such guidelines, requires the Company to contact the Company's customers to deposit additional collateral or to reduce positions when necessary.

### NOTE 8 NET CAPITAL REQUIREMENTS

The Company is subject to SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2012, the Company had net capital as defined under regulatory capital requirements of approximately \$2.2 million which was approximately \$2.0 million in excess of its required net capital of \$250,000. The Company's ratio of aggregate indebtedness to net capital ratio was 0.50 to 1.00 at December 31, 2012.

### NOTE 9 STOCK-BASED COMPENSATION

The Company recognizes expense for stock-based compensation using the fair value method of accounting. The fair value of stock options granted for common stock of the Parent is estimated on the date of grant using a Black-Scholes option pricing model, while the fair value of restricted stock

awards is the fair market value on the date of grant. The fair value of stock options and restricted stock awards is amortized as compensation expense on a straight-line basis over the vesting period of the grants (3 years). Compensation expense recognized is included in personnel expense on the Statement of Loss.

Assumptions are used in estimating the fair value of stock options granted. The weighted average expected life of the stock option represents the period of time that stock options are expected to be outstanding and is estimated using historical data of stock option exercises and forfeitures. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The expected volatility is based on the historical and implied volatility of the Parent's stock. The following assumptions were used in estimating the fair value for options granted in 2012: a weighted average expected life of 6 years, a risk-free interest rate of 1.20%, an expected volatility of 49.62%, and a dividend yield of 2.00%. Based on these assumptions, the estimated fair value of the stock options granted during 2012 was \$5.10 per share.

A summary of the Company's stock option activity for 2012 is presented below.

Stock Options	Shares	Weighted Average Exercise Price
Outstanding at December 31, 2011	100,597	\$23.38
Granted	24,350	12.97
Exercised		
Forfeited _	(11,160)	20.02
Outstanding at December 31, 2012	113,787	\$21.48
Options exercisable at December 31, 2012	75,520	\$25.59

A summary of the Company's restricted stock awards activity for 2012 is presented below.

Restricted Stock Awards	Shares	Weighted Average Grant Date Fair Value
Outstanding at December 31, 2011		\$
Granted	1,000	12.97
Outstanding at December 31, 2012	1,000	\$12.97

The Company recognized compensation expense of approximately \$89,000 and \$4,000 during 2012 for the vesting of stock options and restricted stock awards, respectively. At December 31, 2012, the Company had approximately \$118,000 and \$9,000 of unrecognized compensation costs related to stock options and restricted stock awards, respectively, that are expected to be recognized over the remaining vesting period of approximately 2 years.

#### NOTE 10 FAIR VALUE MEASUREMENTS

Fair value represents the estimated price at which an orderly transaction to sell an asset or to transfer a liability would take place between market participants at the measurement date under current market conditions (i.e., an exit price concept). Assets and liabilities are categorized into three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy in which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. Significant transfers between the three fair value levels and the reasons for such transfers must be separately disclosed. Below is a brief description of each fair value level.

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.

Level 2 inputs Level 2 inputs are inputs other than quoted prices included in Level 1 that

are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange

rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs Level 3 inputs are unobservable inputs for the asset or liability, which are

typically based on an entity's own assumptions, as there is little, if any,

related market activity.

Following is a description of the valuation methodologies used for the Company's more significant instruments measured on a recurring basis at fair value, including the general classification of such instruments pursuant to the valuation hierarchy. There have been no changes in the valuation methodologies used at December 31, 2012, and there have been no transfers between the fair value levels.

Securities Owned: Where quoted prices are available in an active market, securities owned are classified in Level 1 of the fair value hierarchy. The Company's investment in a money market fund totaled \$1.1 million at December 31, 2012 and is classified within Level 1 of the fair value hierarchy. If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows, with consideration given to the nature of the quote and the relationship of recently evidenced market activity to the fair value estimate, and are classified in Level 2 of the fair value hierarchy.

The Company's shares in the Chicago Stock Exchange totaled \$5,000 at December 31, 2012 and are classified within Level 2 of the fair value hierarchy. Lastly, in certain cases where there is limited activity or less transparency around inputs to the estimated fair value, securities are classified within Level 3 of the fair value hierarchy. The Company does not have securities owned that are classified within Level 3 of the fair value hierarchy.

#### NOTE 11 SUBSEQUENT EVENTS

Management has evaluated subsequent events for potential recognition or disclosure through March 28, 2013, the date of the filing of the financial statements with the Securities and Exchange Commission.

### Schedule 1

### COMPUTATIONS OF NET CAPITAL UNDER SEC RULE 15C3-1 DECEMBER 31, 2012

	DECEMBER 31, 2012		
NET CAPITAL:		PC 7(1.26)	
Total stockholder's equity		\$6,764,362	
Deductions and/or charges:			
A. Nonallowable assets:			
Prepaid Expenses	254,378		
Fixed Assets, net	932		
Income tax receivable and net deferred tax asset	1,671,000		
Other assets	2,508,274	······································	
Total Nonallowable assets	4,434,584		
Additional charges for customers' and non-customers' security accounts	593		
Other deductions and/or charges	90,000		
D. Table I destine and/or charges		(4,525,177)	
B. Total deductions and/or charges		2,239,185	
Net capital before haircuts on securities positions (tentative net capital)			
Haircuts on securities positions pursuant to Rule 15c-3-1(f)		(22,509	
Net capital		\$2,216,676	
AGGREGATE INDEBTEDNESS:			
Items included in statement of financial condition:		,	
Accounts payable, accrued expenses, and other liabilities		\$ 1,110,887	
Deduction for required deposit in Reserve Bank Account		(	
Total aggregate indebtedness		\$ 1,110,88	
Ratio: Aggregate indebtedness to net capital		0.50 to 1.00	
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:			
Minimum net capital required (6-2/3% of aggregate indebtedness)		\$ 74,059	
Minimum dollar net capital requirement		\$ 250,000	
Net capital requirement (greater of minimum net capital or minimum dollar net capital)		\$ 250,00	
Excess net capital		\$1,966,67	

There is no material difference between the computation of net capital above and that reported by the Company in the amended December 31, 2012, Part II A (unaudited) of Form X-17A-5 filed on March 21, 2013.

See accompanying report of independent registered public accounting firm.

### Schedule 2

### CUSTOMER RESERVE BANK ACCOUNT COMPUTATION UNDER SEC 15C3-3 DECEMBER 31, 2012

		Credits	]	Debits
Free credit balances and other credit balances in customers'		0		
security accounts	-0-	-0-		
Monies borrowed collateralized by securities carried for the accounts of customers	-0-			
Monies payable against customers' securities loaned	-0-			
Customers' securities failed to receive	-0-			
Credit balances in firm accounts which are attributable to	-0-			
principal sales to customers	ŭ			
Market value of stock dividends, stock splits and similar	-0-			
distributions receivable outstanding over 30 calendar days				
Market value of short security count difference over 30	-0-			
calendar days old				
Market value of short securities and credits in all suspense	-0-			
accounts over 30 calendar days				
Market value of securities which are in transfer in excess of	-0-			
40 calendar days and have not been confirmed to be in transf	fer			
by the transfer agent or the issuer during the 40 days				
Other (List)				
Customer Checks in Vault @ Main St Office		\$788,637	_	
Debit balances in customers' cash and margin accounts excluding	5	-	0-	
unsecured accounts and accounts doubtful of collection				
Securities borrowed to effectuate short sales by customers and		-	0-	
securities borrowed to make delivery on customers' securities	S			
failed to deliver				0
Failed to deliver of customers securities not older than 30				-0-
calendar days			0-	
Margin required and on deposit with the Options Clearing Corp.	ometa	-	<b>U</b> -	
for all option contracts written or purchased in customer acco			0-	
Margin related to security futures products written, purchased or		•	· <b>U</b> -	
in customer accounts required and on deposit with a clearing Other (List)	gagency			-0-
	otals	\$ 788,637		-0-
1	otais	Ψ /00,05/		ŭ
Excess of total credits over total debits			\$	788,637
If computation permitted on a monthly basis, enter 105% of exce	ess			•
of total credits over total debits			\$	828,069
Amount held on deposit in "Reserve Bank Account(s)", including	g			
value of qualified securities, at end of reporting period				,850,000
Amount of deposit (or withdrawal) including value of qualified s	ecurities		\$	(850,000)
New amount in Reserve Bank Account(s) after adding deposit or	subtracting			
withdrawal including value of qualified securities			\$	1,000,000

There is no material difference between the determination of reserve requirement above and that reported by the Company in the amended December 31, 2012, Part II A (unaudited) of Form X-17A-5 filed on March 21, 2013.

See accompanying report of independent registered public accounting firm.

Schedule 3

### INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER SEC RULE 15C3-3 DECEMBER 31, 2012

1.	Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3.	<u>\$</u>	NONE
	A. Number of items		
2.	Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.	\$	NONE
	A. Number of items		
3.	The system and procedures utilized in complying with the requirement to maintain physical possession or control of customers' fully paid and excess margin securities have been tested and are functioning in a manner adequate to fulfill the requirements of Rule 15c3-3.	f	YES (x)

There is no material difference between the possession or control requirements above and that reported by the Company in the amended December 31, 2012, Part II A (unaudited) of Form X-17A-5 filed on March 21, 2013.

See accompanying report of independent registered public accounting firm.



KPMG LLP Aon Center Suite 5500 200 E. Randolph Drive Chicago, IL 60601-6436

### Report of Independent Registered Public Accounting Firm on Internal Control Pursuant to Rule 17a-5

The Board of Directors
Associated Investment Services, Inc.:

In planning and performing our audit of the financial statements of Associated Investment Services, Inc. (a wholly owned subsidiary of Associated Banc-Corp) (the Company), as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e);
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



March 28, 2013



KPMG LLP Aon Center Suite 5500 200 E. Randolph Drive Chicago, IL 60601-6436

### Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures Pursuant to SEC Rule 17a-5(e)(4)

The Board of Directors
Associated Investment Services, Inc.:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2012, which were agreed to by Associated Investment Services, Inc. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries per inspection of check requests and check copies, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2012 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.



March 28, 2013

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

(33-REV 7/10)

(33-REV 7/10)

For the fiscal year ended 12/31/2012 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC ME	EMBERS WITH FISCAL YEAR ENDINGS
1. Name of Member, address, Designated Examining Authority purposes of the audit requirement of SEC Rule 17a-5:	y, 1934 Act registration no. and month in which fiscal year ends for
000099 FINRA DEC ASSOCIATED INVESTMENT SERVICES INC 1816 333 MAIN ST STE 300 GREEN BAY WI 54301-5159	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to contact respecting this form.
	TROY GROSSBIER (920)491-7028
2. A. General Assessment (item 2e from page 2)	s <u>11,413</u>
B. Less payment made with SIPC-6 filed (exclude interest)	( <u>6,858</u> )
Date Paid C. Less prior overpayment applied	(150)
D. Assessment balance due or (overpayment)	4,405
E. Interest computed on late payment (see instruction E)	for-O days at 20% per annum
F. Total assessment balance and interest due (or overpay	11.105
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)  H. Overpayment carried forward	\$ <u>4,405</u> \$()
3. Subsidiaries (S) and predecessors (P) included in this form	(give name and 1934 Act registration number):
The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.	ASSOCIATED ANVESTMENT SERVICES (Nythre of Corpoditor, Partnership or other organization)
Dated the 30 day of FANUARY , 20 13.	FINANCIAL ANALYST - FINOP (Title)
This form and the assessment payment is due 60 days afte for a period of not less than 6 years, the latest 2 years in a	r the end of the fiscal year. Retain the Working Copy of this form
Dates: Postmarked Received Review Calculations Exceptions: Disposition of exceptions:	ed .
Calculations Docume	entation Forward Copy
Exceptions:	,
Disposition of exceptions:	

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2012 and ending 12/31/2012

Eliminate cents

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 17,679,210
Additions:     (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
2c. Deductions:         (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	12,764,466
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	343,388
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(Deductions in excess of \$100,000 require documentation)	
(9) (1) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code: 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$ 6,271  (ii) 40% of margin interest earned on customers securities	
accounts (40% of FOCUS line 5, Code 3960).	6271
Enter the greater of line (i) or (ii)	
Total deductions	13,114,125
2d. SIPC Net Operating Revenues	\$ 4,565,085
2e. General Assessment @ .0025	\$ 11,413 (to page 1, line 2.A.)
_	to base it me entit